

## Jane Jones

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### Legal Experience:

#### Associate

##### *Gibbs and Appleman, LLP*

*Los Arboles, California*

*February 2007- present*

Counsel privately held businesses on a broad range of corporate transactions. Practice areas include: (i) mergers and acquisitions; (ii) commercial real estate sale, acquisition, development and leasing; (iii) financing; (iv) franchise; and (v) general business planning. Responsibilities include: (i) counseling business owners regarding growth opportunities and planning disposition/exit strategies; (ii) drafting, negotiating and finalizing purchase and sale agreements and ancillary documents such as disclosure schedules, employment agreements, license agreements, guarantees and financing documents; (iii) managing and conducting due diligence process for acquisitions and dispositions; (iv) conducting and managing real estate due diligence, including title and survey analysis; and (v) advising on various general corporate matters including entity formation, tax issues and corporate governance. Independently manage deals up to \$10 million and serve as lead associate on deals up to \$100 million. Experience in industries ranging from construction and engineering to oil and gas to residential real estate development.

#### Vice President and General Counsel

##### *Best Ice Cream Ever, LLC*

*San Angeles, California*

*August 2005- February 2007*

As sole legal counsel for a growing nationally franchised ice cream concept with over sixty (60) outlets, developed and analyzed business growth strategies and advised company on various legal and business matters. Duties included: (i) management and oversight of the sale of all of the company's membership interest to a third party purchaser, including due diligence and disclosure schedules related thereto; (ii) implementation of lease review process and negotiation of commercial real estate leases for all new franchise sites; (iii) ensuring state and federal franchise regulatory compliance; and (iv) managing outside counsel with respect to litigation matters resulting in favorable outcomes for the company.

#### Associate

##### *Prince and Hamilton, LLP*

*Middleton, California*

*August 2003- April 2005*

Worked as an associate in a civil litigation firm, focusing on employment, civil rights and constitutional matters. Litigation experience includes: (i) preparing pleadings and motions; (ii) arguing numerous motions on behalf of clients in federal and state court and in administrative proceedings; (iii) conducting depositions and engaging in intensive client contact; and (iv) drafting, negotiating and finalizing settlement agreements.

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### Education:

#### *University of North Central California School of Law*

Juris Doctor, May 2003

*Fresno, California*

*Grade Point Average: 3.8/4.00*

*Honors:* Legal Aid Student of the Year 2002-2003, Memorial Scholarship 2002-2003, Scholarship 2001-2002, and Dean's List.

*Activities:* Moot Court Team 2002-2003; Research Assistant to Professor Alison Cox.

#### *University of Atlanta*

Bachelor of Arts, *cum laude*, Political Science, June 1997

*Atlanta, Georgia*

*Grade Point Average: 4.0/4.00*

*Honors:* Dean's List with Distinction, Phi Eta Sigma, Gold Key and Blue Key National Honor Societies.

*Activities:* Washington Semester Program at American University, Washington, D.C., Fall 1996.



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